Exterior 200 2012

THINKING Outside the Box

Exterior Remodelers Thrive On Doing What Needs to Be Done

Thinking outside of the box has become a cliché, but that part of the remodeling industry loosely known as exterior remodelers can't seem to help itself; it's just what it has always done. Exterior remodelers, as the name implies, take care of business largely outside of the house in areas mostly related to maintenance and appearance, jobs that are often necessities rather than discretionary remodeling. If your roof leaks, for example, you call a roofing specialist. If your kitchen looks a little dated but still works, maybe you wait a bit.

The Top 200 ranking is extrapolated from *Qualified Remodeler's* Top 500 list (August 2012) and based on reported percentages in each of the project category shown in the table (at right).

Total revenue reported by this year's Top 200 was $2,364,751,801. With 416,973 jobs reported, the average gross revenue per job is $5,671.

Percent of Remodelers By Type of Project

Project Type	Percent
Windows	91
Siding	78
Roofing	63
Doors	63
Other	38
Decks	34
Sunrooms	33
Outdoor Living	9

RANK	COMPANY	2011 REMODELING GROSS SALES	2011 REMODELING JOBS	% ROOFING	% SUNROOMS CONSERVATORIES	% WINDOWS	% DOORS	% DECKS PORCHES	% OUTDOOR LIVING AREAS	% SIDING	% OTHER	% SPENT MARKETING	% REPEAT BUSINESS	% REFERRALS
1	**WINDOW WORLD INC.** — North Wilkesboro, N.C. Tammy Whitworth, windowworld.com	$395,222,272	132,127	0	0	91	3	0	0	6	0	9	4	41
2	**CHAMPION WINDOW MFG. & SUPPLY CO. LLC** — Cincinnati James Mishler, championfactorydirect.com	$260,578,117	345,710	0	24	58	7	0	0	11	0			
3	**POWER HOME REMODELING GROUP** — Chester, Pa. Jeff Kaliner, powerhrg.com	$127,090,075	16,000	34	0	50	1	0	0	15	0	20	10	10
4	**ABC INC., DBA ABC SEAMLESS** — Fargo, N.D. Gerald W. Beyers, abcseamless.com	$61,900,000	11,275	11	2	28	1	0	0	57	0			
5	**CASTLE, THE WINDOW PEOPLE** — Mount Laurel, N.J. Chris Cardillo, castlewindows.com	$55,758,573	9,528	0	0	100	0	0	0	0	0	18	10	20
6	**THOMPSON CREEK WINDOW CO.** — Lanham, Md. Rick Wuest, thompsoncreek.com	$54,707,268	7,476	0	0	69	5	0	0	6	22	15	6	13
7	**1-800-HANSONS** — Troy, Mich. Brian Elias, hansons.com	$45,915,871	8,820	41	0	41	1	0	0	12	5	20	6	4
8	**WINDOW WORLD OF BATON ROUGE** — Baton Rouge, La. Jim Roland, windowworldinfo.com	$34,779,121	10,889	0	0	100	1	0	0	0	0	10	9	26
9	**HOMEFIX CORP.** — Baltimore George Dunning, homefixcorporation.com	$33,777,678	3,425	35	0	43	2	0	0	20	0	12	5	13
10	**TRUE HOME VALUE INC.** — Louisville, Ky. Charles L. Smith, thv.com	$33,640,480	9,860	5	1	66	6	62	1	16	0	14	24	15
11	**UNITED STATES SEAMLESS** — Fargo, N.D. Michael Bullinger, usseamless.com	$33,199,620	6,117	16	0	26	1	0	0	39	9	78	14	12
12	**ARCHADECK OUTDOOR LIVING** — Richmond, Va. Scott Zide, archadeck.com	$30,934,878	2,195	0	0	0	0	68	9	0	14	4	8	11
13	**AMERICAN EXTERIORS LLC** — Littleton, Colo. Greg Garcia, amext.com	$29,404,153	4,017	0	0	85	0	0	0	15	0	22	5	20
14	**PACIFIC HOMEWORKS INC.** — Torrance, Calif. Marcus Mac , Adam Konrad, pacifichomeworks.com	$28,682,915	2,205	42	5	15	0	0	0	0	33	15	20	5
15	**COMFORT WINDOW & DOOR CO.** — Syracuse, N.Y. Alfred Gentile, comfortwindows.com	$27,091,100	5,030	3	6	45	17	3	0	11	2		40	15
16	**UNIVERSAL WINDOWS DIRECT INC.** — Oakwood Village, Ohio William Barr, Michael Strmac, universalwindowsdirect.com	$23,474,923	3,432	3	0	78	8	0	0	11	0	14	19	22
17	**WINDOW NATION** — Glen Burnie, Md. Harley Magden, windownation.com	$23,002,848	4,206	0	0	80	10	0	0	10	0	13		2
18	**AMERICAN VISION WINDOWS INC.** — Simi Valley, Calif. William R Herren, americanvisionwindows.com	$22,364,950	4,066	0	0	85	5	0	0	0	10	4	25	30
19	**WINDOW WORLD OF ST. LOUIS** — Bridgeton, Mo. James Lomax III, windowworldstl.com	$20,657,850	6,986	0	0	90	3	0	0	5	2		8	8
20	**WOODBRIDGE HOME EXTERIORS** — Dallas Mitchell Spector, woodbridgeclassic.com	$20,364,356	1,966	0	0	70	0	0	0	30	0	15	6	10
21	**UNIQUE HOME SOLUTIONS** — Indianapolis Bob Dillon, uniquehomesolutions.org	$18,850,000	2,302	15	0	36	4	0	0	20	10	21	13	8

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22	**PARAMOUNT BUILDERS INC.** — Virginia Beach, Va. Edward G. Augustine, paramountbuilders.com	$18,631,370	2,260	8	0	45	9	0	0	38	0	18	11	6
23	**SUNGATE ENERGY SOLUTIONS INC.** — San Diego, Calif. Brad Smith, thesungate.com	$18,365,762	1,325	3	0	7	1	0	0	0	87	16	5	0
24	**PATIO ENCLOSURES BY GREAT DAY IMPROVEMENTS** — Macedonia, Ohio, Steve White, patioenclosures.com	$18,317,880	1,170	0	75	3	0	10	0	0	0	13	20	20
25	**NATIONWIDE WINDOW & SIDING** — Clifton, N.J. Baycan Azeri, nationwidewindow.com	$18,054,065	2,398	20	0	40	5	5	0	30	0	18		20
26	**CAP CITY ENERGY SOLUTIONS/GREENMONSTER** — North Bethesda, Md. Mitch LaBorwit, capcityhome.com	$17,857,449	1,950	7	4	45	5	8	0	20	0	12	5	20
27	**CUSTOM REMODELERS INC.** — Lino Lakes, Minn. Craig R. Carpenter, customremodelersinc.com	$16,978,920	2,229	16	0	45	3	1	0	25	0	13	10	10
28	**K-DESIGNERS** — Gold River, Calif. Larry D. Judson, k-designers.com	$16,491,923	2,050	0	0	51	3	0	0	36	5	14	10	3
29	**SOLAR ENERGY WORLD** — Whippany, N.J. George Dunning, solarEworld.com	$16,138,000	360	0	0	0	0	0	0	0	100	6		6
30	**NORTHWEST EXTERIORS INC.** — Rancho Cordova, Calif. Thomas Orr, northwestexteriors.com windows-hawaii.com	$14,847,949	1,900	0	15	50	0	0	0	10	10	10		15
31	**YOUR HOME IMPROVEMENT CO. LLC** — St. Cloud, Minn. Steven J. Little, yourhomeimprovementco.com	$14,759,707	2,100	5	0	70	0	0	0	5	0	6	5	5
32	**STORM TIGHT WINDOWS INC.** — Boynton Beach, Fla. Lee J. Brown, stormtightwindows.com	$14,589,000	825	0	0	74	26	0	0	0	0	14	2	5
33	**TOTAL REMODELING CORP.** — Union, N.J. Christopher Edwards, totalremodeling.com	$13,822,555	853	6	10	30	2	1	0	25	0			
34	**AMERICA'S WINDOW LLC** — Borden, Ind. Greg Kendziorski, americaswindowusa.com	$13,105,182	2,081	0	12	57	3	0	0	8	3	19	12	6
35	**C & L WARD** — Davison, Mich. Patrick Ward, windowexperts.com	$12,405,230	1,719	25	0	57	5	0	0	10	3	8	21	15
36	**S & K ROOFING, SIDING & WINDOWS INC.** — Eldersburg, Md. Donald C. Katzenberger, skroofing.com	$12,165,460	3,166	69	0	6	1	1	0	11	12	2	35	40
37	**NU LOOK HOME DESIGN** — Glen Burnie, Md. Patrick Fingles , nulookhomedesign.com	$11,765,484	981	15	5	40	10	0	0	30	0	15	11	9
38	**ASHCO EXTERIORS INC.** — Champlin, Minn. Jason Jeppesen, ashcoexteriors.com	$11,309,743	1,100	75	0	5	0	3	0	10	0	4	10	20
39	**AMS INC.** — Pompano Beach, Fla. John E. Murray, amsoffla.com	$11,200,000	1,950	75	5	5	5	5	0	5	0	10	30	40
40	**APPLEBY SYSTEMS INC.** — York, Pa. John Kailian, applebysystems.com	$10,718,891	1,080	0	3	70	0	0	0	10	0	19	15	1
41	**PACIFIC COAST HOME SOLUTIONS** — Anaheim, Calif. Eric Martinson, pacificcoasthomesolutions.com	$10,314,785	950	0	0	45	0	0	0	5	20	22	3	3
42	**EZ HOME SOLUTIONS** — Roseville, Minn. Robert O'Geay, ezhs.com	$10,264,867	884	55	0	10	0	0	0	35	0	6	10	10
43	**ABSOLUTE ROOFING AND CONSTRUCTION INC.** — Parma, Ohio Chris Kamis, absoluteroofinginc.com	$9,876,543	620	65	0	5	0	0	0	10	5	15	10	20
44	**AMERICAN EAGLE BUILDERS SUPPLY INC.** — Arlington, Texas Roy Williams, americaneaglebuilders.com	$9,850,341	856	0	0	55	0	5	0	15	20	15	25	10
45	**HAMMER AND NAIL EXTERIORS** — Rockville, Md. Thomas Chaikin, hnexteriors.com	$9,789,239	851	0	0	79	19	0	0	2	0		10	10
46	**EXOVATIONS** — Cumming, Ga. Roone Unger, exovations.com	$9,704,223	1,174	10	0	30	5	25	0	25	5	5		
47	**ELITE REMODELING GROUP** — Rolling Meadows, Ill. Michael Macek, elitewindowsandsiding.com	$9,653,977	933	5	0	55	5	0	0	25	0	13	5	15
48	**TRI-STATE RENOVATIONS INC.** — Columbus, Ohio Preston O. Ford	$9,653,750	23	25	0	20	10	0	0	5	0			15
49	**ABC SEAMLESS OF FARGO** — Fargo, N.D. Gerald W. Beyers, abcseamless.com	$9,307,000	1,710	16	5	23	0	0	0	56	0	10	25	35
50	**PRINCE WILLIAM HOME IMPROVEMENT** — Woodbridge, Va. Scott Holtzhauer, pwhomeimprovement.com	$9,247,656	737	0	0	10	2	63	0	3	0	14	18	14
51	**THE ATLANTIC REMODELING CORP.** — Baltimore Bertram Lebhar IV, atlanticremodeling.com	$9,247,568	956	68	0	20	0	0	0	12	0	11	3	3
52	**LEINGANG HOME CENTER INC.** — Mandan, N.D. John Frohlich, leinganghomecenter.com	$9,000,471	2,146	13	0	41	1	0	0	29	3	2	31	20
53	**PINNACLE ENERGY INC.** — Elkridge, Md. Carlo M. Pinto, pinnacleenergyinc.com	$8,913,274	991	40	0	40	0	0	0	20	0	9	8	8
54	**UNITED STATES SEAMLESS-FARGO, DBA WESTERN PRODUCTS INC.** Fargo, N.D., Michael Bullinger, westernproducts.com	$8,791,275	1,878	11	0	28	2	0	0	38	10	5	20	16
55	**WEATHER TIGHT CORP.** — West Allis, Wis. Tod Colbert, weathertightcorp.com	$8,767,455	1,340	15	0	61	8	0	0	8	8	17	10	9
56	**RENEWAL BY ANDERSEN OF LAS VEGAS & PHOENIX** — Las Vegas Bill Godbout, 123andersen.com	$8,721,635	1,001	0	0	66	34	0	0	0	0	8	21	8
57	**SCHMIDT SIDING & WINDOW CO. INC.** — Mankato, Minn. Dale Brenke, sswc-mankato.com	$8,600,476	2,750	26	3	15	2	0	0	39	15	2	40	20
58	**MAD CITY WINDOWS** — Madison, Wis. Cory Sturman, madcitywindows.com	$8,500,000	1,060	10	0	75	5	0	0	5	0	10	10	10

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59	**THE ACRI CO.** — Milan, Ill. Tim Acri, acricompany.com	$8,454,987	1,053	15	1	42	1	0	0	30	0	10		10
60	**FAS WINDOWS AND DOORS** — Orlando, Fla. Ernie Wilding, faswd.com	$8,200,000	1,250	0	0	90	10	0	0	0	0	13	15	
61	**MODERN REMODELING INC.** — Manassas, Va. Jonathan Ballard, modernremodelinginc.com	$7,960,007	412	20	0	15	0	5	5	20	0	5		30
62	**EVERLAST HOME ENERGY SOLUTIONS** — Anaheim, Calif. Mike Lumary, Greg Friend, everlastgogreen.com	$7,624,037	684	10	0	42	2	0	0	7	20	16	20	15
63	**A CUT ABOVE EXTERIORS** — Portland, Ore. Mark Tiffee, acutaboveexteriors.com	$7,469,175	796	20	0	60	0	0	1	19	0	15	9	5
64	**AMBASSADOR HOME IMPROVEMENTS INC.** — Mechanicsburg, Pa. Joseph L. Zisman, rbacentralpa.com	$7,429,068	853	0	0	95	5	0	0	0	0	20	20	4
65	**SUNROOMS AND MORE** — Lexington, Ky. Jerod Hagen, sunroomsky.com	$7,400,000	1,206	0	53	5	0	0	8	0	11	16	7	7
66	**STURDY HOME IMPROVEMENT** — Indian Orchard, Mass. Paul Konigsberg, sturdyhome.com	$7,269,560	450	28	5	17	1	5	1	17	0		10	15
67	**INSTALL AMERICA LLC** — Mohnton , Pa. Thomas McMillan, installamerica.net	$7,257,000	960	12.2	14.3	54	1	1	0	15.3	1	16	13	1
68	**CALLEN CONSTRUCTION INC.** — Muskego, Wis. Phil Callen Jr., callenconstruction.com	$7,070,000	710	12	5	28	8	0	0	12	0	7	32	15
69	**GLOBAL HOME IMPROVEMENTS INC.** — Feasterville, Pa. Paul Kazlov, globalhomeinc.co	$7,012,000	411	50	0	25	0	0	0	25	0	15	7	10
70	**JONES & ASSOCIATES** — Lubbock, Texas Jeff Jones, thejonesboys.com	$6,848,942	769	25	0	55	0	0	0	20	0	9	18	26
71	**WEST SHORE WINDOW & DOOR INC.** — Mechanicsburg, Pa. B.J. Werzyn, westshorewindow.com	$6,731,029	913	0	0	70	30	0	0	0	0			
72	**DIAL ONE/RENEWAL BY ANDERSEN** — Laguna Hills, Calif. Charles H. Gindele, dialonewindows.com	$6,708,206	690	0	0	69	31	0	0	0	0	11	35	28
73	**AMERICAN DESIGN AND BUILD LTD.** — Bel Air, Md. Joseph A. Tunney, adbuild.com	$6,694,000	820	6	8	14	9	4	0	9	38	5	25	20
74	**FREY CONSTRUCTION & HOME IMPROVEMENT LLC** — Prairie du Sac, Wis. Scott Frey, freyconstruction.com	$6,603,684	564	36	0	8	1	6	0	9	9	2	32	10
75	**COMMUNITY BUILDERS INC.** — Tulsa, Okla. Greg Wolter, communitybuildersinc.com	$6,601,000		5	0	50	10	0	0	20	0	12	15	10
76	**ASPEN EXTERIORS INC.** — Ramsey, Minn. Joseph M. Jelinek, aspenexteriors.com	$6,591,670	527	70	0	0	0	0	0	20	10	5	5	25
77	**CREATIVE OPENINGS INC.** — Kaukauna, Wis. Robert Beaster, creativeopenings.net	$6,589,977	929	0	0	87	12	0	0	1	0	11	7	8
78	**ARCHADECK OF CHARLOTTE** — Charlotte, N.C. Eric Kent, archadeckofcharlotte.com	$6,500,000	1,250	0	4	2	0	80	0	0	0	5	3	60
79	**HULLCO EXTERIORS INC.** — Chattanooga, Tenn. Matt Hullander, hullcoexteriors.com	$6,491,116	796	1	8	65	3	3	0	17	3	7	15	22
80	**CUSTOM EXTERIORS INC.** — Pleasanton, Calif. Jeff Kendall, custom-exteriors.com	$6,300,000	920	10	0	60	15	0	0	15	0	8	20	45
81	**MIDTOWN HOME IMPROVEMENTS INC.** — O'Fallon, Mo. Barry Ginsburg, midtownstl.com	$6,196,685	638	7	0	26	1	16	0	9	0	12	25	10
82	**FRANCIS HARVEY REMODELING LLC** — Worcester, Mass. Neil Harvey, francisharvey.com	$6,122,557	489	32	0	12	1	6	0	3	6	8	31	18
83	**TRISTATE ROOFING, WINDOWS AND SIDING** — Tacoma, Wash. John Holum, tristaterocks.coM	$6,077,068	524	90	0	8	0	0	0	2	0	25	2	2
84	**DUN-RITE EXTERIORS** — Hudson, Ohio Anthony Umina, calldunrite.com	$5,874,942	912	85	0	1	0	0	0	7	0		20	10
85	**PEORIA SIDING & WINDOW CO.** — Washington, Ill. S.J. Jackson, peoriasiding.com	$5,844,000	890	11	20	41	0	0	0	28	0	12	25	20
86	**CAROLINA HOME REMODELING LLC** — Charlotte, N.C. Robert Anderson, carolinahomeremodeling.com	$5,813,284	692	0	29	18	1	0	0	6	17	16	5	5
87	**HOME TOWN RESTYLING INC.** — Hiawatha, Iowa Wayne W. Winn, hometownrestyling.com	$5,803,763	685	0	9	41	2	9	0	15	10	8	32	12
88	**FICK BROS ROOFING & EXTERIOR REMODELING CO.** — Baltimore J. Patrick Fick, fickbros.com	$5,762,523	650	82	0	1.5	0	2	0	1.5	7	2	15	60
89	**LEGACY REMODELING INC.** — Pittsburgh Jeffrey Moeslein, legacyremodel.com	$5,383,737	568	12	0	33	6	6	0	20	4	14	18	11
90	**MINNESOTA RUSCO INC.** — Minnetonka, Minn. Mel Hazelwood, minnesotarusco.com	$5,379,238	632	0	0	60	10	0	0	15	0	20	5	5
91	**BIG STATE REMODELING** — Amarillo, Texas Randy Reid, bigstateremodeling.coM	$5,373,118	651	0	7	41	3	0	0	31	0		12	13
92	**SENTRY RESTORATIONS INC.** — Volo, Ill. Brett Clark, Sentryrestorations.com	$5,349,280	395	25	0	25	0	0	0	25	0	50		
93	**PROFESSIONAL REMODELING GROUP** — Manassas, Va. Tony Ishairzay, professionalremodelinggroup.com	$5,245,091	234	0	0	0	0	35	0	0	15	15	20	5
94	**HOLLOWAY CO. INC.** — Sterling, Va. Theodore H. Tidmore, hollowaycompany.com	$5,143,752	237	0	0	0	0	35	62	0	0		25	50
95	**VOLPE ENTERPRISES INC.** — Norristown, Pa. Janet Volpe, volpeenterprises.com	$5,128,400	1,826	40	1	14	6	5	2	17	2	4	20	20

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96	**BUDGET EXTERIORS INC.** — Bloomington, Minn. Kenneth J. Thompson, budgetexteriors.com	$5,110,413	1,052	13	0	35	5	0	0	20	27	1	20	20
97	**AMERICAN CUSTOM CONTRACTORS** — Rockville, Md. William Giakoumatos, americancustomcontractors.com	$5,096,470	350	65	0	10	0	0	0	15	10	4	10	20
98	**UNIVERSAL GROUP INC.** — Tarzana, Calif. John Bachsian, universalgroupinc.com	$5,090,000	158	2	0	0	0	5	65	0	0	4	15	20
99	**NEW JERSEY SIDING & WINDOWS** — Randolph, N.J. Neil Sciacca, newjerseywindow.com	$5,054,077	451	3	0	49	4	1	0	43	0	10	5	10
100	**BRAYMILLER BUILDERS OF W.N.Y. INC.** — Hamburg, N.Y. David C. Braymiller, braymillerbuilders.com	$5,003,369	1,043	0	0	60	25	0	0	0	0	20	15	15
101	**DURANTE WINDOWS & SIDING** — Irondale, Ala. Jason Durante, durantewindows.com	$4,967,143	620	0	10	49	10	10	0	30	0	14	16	6
102	**MIDWEST CONSTRUCTION & SUPPLY INC.** — Mason City, Iowa Kalliope Eaton, mwcinc.com	$4,908,314	528	0	22	47	0	0	0	31	0	9	15	8
103	**HOME VISIONS INC.** — Beltsville, Md. John Keith Ridgely, homevisionsinc.com	$4,733,367	905	35	0	40	0	0	0	25	0	9	10	25
104	**RICHARD LARSON BUILDERS INC.** — Hutchinson, Minn. Doug Kephart, larsonbuilders.com	$4,634,225	392	13	0	15	1	1	0	20	0	8	33	35
105	**AMERICAN HOME (FORMERLY AMERICAN HOME IMPROVEMENTS LLC)** — Knoxville, Tenn., Mark Sims, homeproguys.com	$4,602,118	699	15	3	40	1	4	5	25	0		22	24
106	**MR. CARLOS POOLS & CONSTRUCTION INC.** — Covina , Calif. Craig Read, mrcarlos.com	$4,500,000	123	0	0	0	0	0	0	0	100	10	25	
107	**MILLER CUSTOM EXTERIORS** — Fredericksburg, Ohio Lorin R. Miller, millercustomexteriors.com	$4,466,500	565	37	5	17	0	8	0	18	10	3		
108	**HOME EXTERIORS** — Northfield, Ohio Gary A. Martinis, home-exteriors.com	$4,459,000	650	40	0	10	0	0	0	20	0	7	30	50
109	**CAPIZZI HOME IMPROVEMENT** — Cotuit, Mass. Thomas Capizzi Jr., capizzihome.com	$4,416,261	347	20	2	25	9	3	3	20	0	7	35	7
110	**EURO-TECH INC.** — Bensenville, Ill. Fred T. Finn, eurotechinc.net	$4,274,119	657	0	0	40	10	0	0	30	10	18	30	
111	**SUBURBAN CONSTRUCTION INC.** — Davenport, Iowa J.R. Girskis, suburbanconstruction.com	$4,240,363	1,109	0	0	60	35	0	0	5	0	9	35	18
112	**ADVANCED HOME TECHNOLOGIES INC.** — Clintonville, Wis. Scott R. Young, ahtwindows.com	$4,233,650	529	0	0	90	10	0	0	0	0	19	8	1
113	**CAROLINA WINDOWS & DOORS INC.** — Greenville, N.C. Jeff Bailey, cwdnc.com	$4,022,366	550	15	7	63	12	0	0	3	0	3	20	
114	**LANE HOUSE CONSTRUCTION** — St. Louis Kerry V. House, lanehouseconstruction.com	$3,900,000	507	76	0	10	1	3	0	10	0	5		5
115	**QUILLEN BROS. INC.** — Bryan, Ohio Robert V. Quillen, quillenbrosinc.com	$3,855,198	581	0	0	100	0	0	0	0	0	9	12	13
116	**LEGACY EXTERIORS** — Madison, Wis. Josh Gauwitz, legacy-exteriors.com	$3,823,411	286	40	0	20	0	5	0	20	5	10		30
117	**GREEN CHOICE LIVING INC.** — Orange, Calif. Ken Watson, teamgreenchoice.com	$3,803,718	954	1	0	80	10	0	0	0	8		10	8
118	**WILLIAMS ROOFING & CONSTRUCTION** — Langley, S.C. Christopher Williams, roofingbywilliams.com	$3,800,000	675	65	1.5	7	2	5	0	0	0	20	25	47
119	**HOME SPECIALISTS/ABC SEAMLESS** — Madison, Wis. James W. Lutz, abchomespecialists.com	$3,783,000		10	10	35	0	0	0	45	0	10	10	60
120	**CLEAR CHOICE WINDOWS AND MORE** — Largo , Fla. Jim Hardy, clearchoicewin.com	$3,771,214	500	0	0	80	0	0	0	0	0	12	1	40
121	**L.J. STONE INC.** — Muncie, Ind. Trent Stone, ljstone.com	$3,737,762	500	0	20	30	10	0	0	5	0	15	20	10
122	**SOUTHWEST EXTERIORS** — San Antonio Scott Barr, southwestexteriors.com	$3,698,839	318	0	0	45	15	0	0	40	0	11	20	25
123	**EAGLE HOME IMPROVEMENTS** — East Alton, Ill. Dennis K. Jones, eaglewindowsandsiding.com	$3,677,073	585	30	8	13	2	2	0	20	0	4	38	30
124	**LARSON SIDING & WINDOWS** — Rochester, Minn. Tim Mayer, larsonsidingandwindows.com	$3,651,326	719	5	5	40	10	5	0	35	0	7	2	20
125	**CRAMER SIDING & WINDOW CO.** — Champaign, Ill. Brad Blumenshine, cramersiding.com	$3,625,000		10	8	36	0	0	0	32	14	12	25	20
126	**WADDEN CONSTRUCTION INC.** — Herndon, Va. Robert Wadden, waddenconstruction.com	$3,415,513	221	55	0	0	0	0	0	42	0	2		10
127	**JACOB SUNROOM & EXTERIORS** — Fairview Heights, Ill. Scott Jacob, jacobsunroom.com	$3,337,280	480	20	40	20	3	10	0	7	0	13	15	10
128	**N.J. CERTIFIED ROOFING** — Montclair, N.J. Chuck Anania, njcertifiedroofing.com	$3,280,444		81	0	0	0	0	0	11	8	11	21	9
129	**ASHER ENTERPRISES INC.** — Eau Claire, Wis. Chad M. Asher, asherenterprises.com	$3,221,223	325	25	5	11	0	2	0	15	6	3	33	9
130	**U.S. HOME EXTERIORS** — Burlington, N.C. Joseph Johnson, ushomeexteriors.com	$3,203,515	733	0	0	38	9	0	0	14	39	18	19	8
131	**INSULATORS HOME EXTERIORS INC.** — Burtonsville, Md. Robert Chase, Insulatorshomeexteriorsinc.com	$3,107,238	822	25	0	15	15	5	0	15	0	7	30	25
132	**THE BOARD STORE HOME IMPROVEMENTS INC.** — La Crosse, Wis. Miles Wilkins, theboardstoreonline.com	$3,100,446	573	23	13	31	10	0	0	21	0	7	35	7

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133	**LACINA SIDING & WINDOWS** — Mankato, Minn. Matt Lacina, lacinasiding.com	$3,095,248	690	0	0	16	0	0	0	43	7	5		
134	**A.B.E. DOORS & WINDOWS** — Allentown, Pa. Jim Lett Sr., abedoors.com	$3,028,908	1,070	0	0	32	50	0	0	0	18	5	62	11
135	**MCDANIEL WINDOW & DOOR CO. INC.** — Florence, Ala. Mike McDaniel, mcdanielwd.com	$2,918,149	1,181	0	0	85	15	0	0	0	0		15	20
136	**TRISTATE SIDING & WINDOWS INC.** — Davenport, Iowa Andrew Sallee, tristatecompany.com	$2,910,861	334	41	0	27	0	0	0	19	13	14	10	10
137	**ROCK AND TAIT EXTERIORS LLC** — Chippewa Falls, Wis. Kane Rockow, George Tait, rockandtait.com	$2,837,630	1,080	74	0	2	1	0	0	5	12	14	11	18
138	**NEWSOUTH WINDOW SOLUTIONS** — Tampa, Fla. Earl Rahn, newsouthwindow.com	$2,800,000	424	0	0	75	25	0	0	0	0	15	5	0
139	**CORNERSTONE EXTERIORS** — Schaumburg, Ill. Jason Chi, cornerstone-exteriors.com	$2,740,466	198	25	0	25	0	0	0	50	0	8		15
140	**JANCEWICZ & SON** — Bellows Falls, Vt. Jayson Dunbar, roofsplus.com	$2,738,116	252	85	0	5	1	1	0	8	0	3	20	40
141	**ALL SEASONS CONSTRUCTION INC.** — Wichita, Kan. Jeffrey F. Hund, allseasonsconstruction.com	$2,714,491	305	0	0	30	5	5	0	28	0	4	25	22
142	**MAC ROOFING SERVICES** — Las Vegas Charles Kruse, macroofingservices.com	$2,700,000	345	100	0	05	0	0	0	0	8	1	70	25
143	**MAJORS HOME IMPROVEMENT** — Milton, Fla. Michael Majors, majorshomeimprovement.com	$2,676,674	412	0	5	55	10	0	0	15	15	8	10	20
144	**MR. BUILD INC.** — Bradenton, Fla. Richard M. Dunn Jr., mrbuildinc.com	$2,660,213	405	2	13	24	15	1	1	5	12		25	27
145	**SUNSHINE CONTRACTING CORP.** — Woodbridge, Va. Ryan Sabo, sunshinecontractingcorp.com	$2,650,000	325	55	0	23	2	5	0	15	0	12	30	40
146	**MONARCH SIDING & WINDOWS INC.** — Papillion, Neb. Tom Galgerud, monarchsiding.com	$2,589,248	498	30	0	38	1	1	0	30	0		18	50
147	**TIMBER HOME IMPROVEMENTS** — Vancouver, Wash. Matthew Van Dyke, timberus.com	$2,564,804	356	45	0	45	10	0	0	0	0	12	5	2
148	**NEW YORK SASH** — Whitesboro, N.Y. Scot D. Hayes, newyorksash.com	$2,530,500	455	5	8	54	4	6	0	48	3	12	21	11
149	**ROOF MASTERS** — Rockville, Md. Howard Rittenberg, leakproofroof.net	$2,505,670	242	75	0	5	0	0	0	10	0	5		35
150	**ZEPHYR THOMAS HOME IMPROVEMENT CO.** — Lancaster, Pa. Coy Thomas, zephyrthomas.com	$2,475,608	349	20	30	35	16	4	0	10	0	30	54	19
151	**WINDOW WORLD OF DAYTON** — Dayton, Ohio Jeffrey P. Shumate, windowworlddayton.com	$2,456,642	1,070	0	0	97	3	0	0	0	0	8	17	18
152	**HUSKER SIDING, WINDOWS & ROOFING** — Elkhorn, Neb. Ryan Gratopp, huskerhammer.com	$2,453,286	297	60	0	11	1	20	0	20	6	23	20	35
153	**P.H. ALLIANCE** — Washington, Ill. S.J. Jackson, prairiehomealliance.com	$2,442,000	570	0	0	0	0	0	0	0	52	10	25	20
154	**AAA WINDOW SIDING ROOFING** — Lincoln, Ill. Larry T. Adams, tripleasiding.com	$2,429,732	473	33	1	29	4	0	0	24	9	11	11	3
155	**NMC EXTERIORS & REMODELING** — Buffalo, Minn. Nick Mortenson, nmcexteriors.com	$2,389,842	147	80	0	0	0	0	0	20	0	1	2	53
156	**BUSCHURS HOME IMPOVEMENT** — Dayton, Ohio Terry Paxton, buschurs.com	$2,358,319	420	0	50	33	5	2	0	10	0	12	25	40
157	**ROCHE ROOFING INC.** — Miami, Fla. Faustino Roche, rocheroofing.com	$2,310,250	177	100	0	0	0	0	0	0	0	2		35
158	**BETTER WAY SIDING & WINDOWS** — East Peoria, Ill. Paul Bryan, Dave Smith, betterwaysiding.com	$2,289,746	376	40	0	30	0	0	0	30	0	6		
159	**LIBERTY EXTERIORS INC** — Mondovi, Wis. Dave Becker, libertyexteriors.com	$2,289,640	581	42	0	13	5	2	0	38	0		15	7
160	**OBERMILLER SEAMLESS INC.** — Grand Island, Neb. Barry Obermiller, obermillerseamless.com	$2,263,140	717	0	0	28	5	0	0	47	20	8	10	35
161	**ARCHADECK OF AUSTIN** — Leander, Texas Jim Odom, austin.archadeck.com	$2,263,008	170	15	0	0	0	30	35	0	0	6		40
162	**WINDOWLAND LLC** — Newtown, Conn. Tony Gorin, windowland.net	$2,235,000	175	10	0	45	25	5	0	15	0	15	55	10
163	**TOTAL REMODELING SYSTEMS LLC** — Winchester, Va. Joe Henley, sunroomplace.com	$2,200,000	63	0	80	5	0	5	0	0	0	9		
164	**STEPHEN C. GIDLEY INC.** — Darien, Ct. Stephen C. Gidley, scgabc.com	$2,189,370	30	30					10	10	5	6	88	
165	**1ST CHOICE HOME IMPROVEMENTS INC.** — Pensacola, Fla. Scott McCartney, 1stchoicehomeimprovements.com	$2,139,340	363	0	5	65	3	0	0	15	0	17	10	3
166	**CLASSIC HOME IMPROVEMENT PRODUCTS INC.** — Anaheim Hills, Calif. Jason C. Lorge, chiproducts.com	$2,134,984	2,339	0	0	0	0	0	0	0	100	4	15	30
167	**ENERGY AIDE** — Shrewsbury, N.J. Anthony Leone, energyaide.com	$2,124,000	714	10	0	30	8	0	0	32	20		40	30
168	**ALCO PRODUCTS INC.** — Bethesda, Md. Zak Kreisman, alcoproductsinc.com	$2,100,000	400	20	0	40	10	0	0	30	0	5	15	60
169	**VEKTON CORP.** — Penfield, N.Y. Thomas E. Dustman, vekton.com	$2,076,768	229	20	0	15	4	1	0	50	0	4	14	20

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170	**LIVING IMPROVEMENTS** — Stafford, Texas Roland K. Younger, living-improvements.com	$2,047,786	147	1	0	2	1	10	45	1	5	1	44	43
171	**RAIN GUTTER SPECIALTIES** — South Jordan, Utah Tim Brown, utahgutter.com	$2,046,962	2,000	0	0	0	0	0	0	0	100	12	15	25
172	**JB&D SIDING & WINDOW CO.** — Galesburg, Ill. S.J. Jackson, jbdsiding.com	$2,024,000	369	19	17	29	0	0	0	35	0	11	25	25
173	**TOTAL HOME CONSTRUCTION CORP.** — Plainview, N.Y. Paul Panagiotidis, totalhomeconstruction.com	$2,023,165	150	15	0	15	0	5	0	30	0	10	25	25
174	**HESS WINDOW CO.** — Allentown, Pa. Jeff Bonacci, hesswindows.com	$2,000,000	638	0	0	60	35	0	0	0	5	10	5	65
175	**JOPLIN VENETIAN BLIND INC.** — Joplin, Mo. Earl Whitehead, jvbinc.com	$1,998,898	427	0	15	50	0			35	0	15	20	25
176	**ABC SEAMLESS OF CENTRAL MONTANA/STATEWIDE CONTRACTING** Great Falls, Mont., Jim Devlin, abcseamless.com	$1,985,892	390	60	0	4	0	0	0	14	0	7	6	7
177	**RENEWAL BY ANDERSEN OF CENTRAL ILLINOIS** — Peoria, Ill. S.J. Jackson, renewalbyandersen.com	$1,923,000	320	0	0	83	17	0	0	0	0	13	20	20
178	**AT HOME CONTRACTING INC.** — Destin, Fla. Joseph Morales, athomecontracting.com	$1,906,007	184	0	18	8	0	7	2	7	17	5	6	2
179	**KEY EXTERIORS INC.** — Fort Wayne, Ind. William Kesterke, keyexteriors.com	$1,778,625	303	25	0	40	15	1	0	10	8	5	10	6
180	**MEGA HOME IMPROVEMENT** — Algonquin, Ill. Joe H. Hogel, megapros.com	$1,777,883	531	20	0	15	0	0	0	20	0	6	40	20
181	**RADIANT WINDOWS & REMODELING LLC** — Oak Harbor, Ohio Michael Shadoan, radiantwindows.com	$1,760,802	328	1	3	75	4	2	0	1	0	2	26	66
182	**AMERICAN QUALITY EXTERIORS INC.** — Bethany, Okla. Dan VanZandt, americanqualityexteriors.com	$1,678,775	218	0	0	50	2	0	0	42	6	18	19	2
183	**ALL-WEATHER WINDOW, DOORS & SIDING INC.** — Mission, Kan. Kim D. Blake, allweatherkc.com	$1,654,906	450	0	0	64	25	0	0	3	0	3	30	20
184	**KOPKE REMODELING & DESIGN** — St. Clair Shores, Mich. David W. Kopke, kopkehome.com	$1,643,662	219	7	3	26	8	1	1	5	3	4	26	14
185	**RAIN GUARD INC.** — Tulsa, Okla. David Bootenhoff, rainguard-tulsa.com	$1,600,000	1,100	0	0	0	0	0	0	0	100	4	32	25
186	**ETHOS RESTORATION GROUP** — Knoxville, Tenn. Jeremy Akers, ethosrestoration.com	$1,600,000	122	10	20	20	0	0	0	10	0	15	5	80
187	**AMERICAN HOME CENTER INC.** — Beltsville, Md. Robert Willett, ahc-inc.net	$1,551,492	363	0	0	89	10	0	0	0	1	4	6	78
188	**MORIN'S SIDING & WINDOW CO., ABC SEAMLESS** — Proctor, Minn. Daniel J. Morin, morinsabc.com	$1,540,012	315	0	10	20	5	0	0	65	0	3	25	25
189	**2B DEVELOPMENT CORP.** — East Hanover, N.J. Andrew Brukh, 2bcorp.com	$1,500,000	253	40	0	30	0	0	0	30	0	10	20	20
190	**BUDD SEVERINO ADVANCED HOME EXTERIORS INC.** — Daytona Beach, Fla. Frank T. Severino, bsahe.com	$1,482,883	1,247	0	9	7	0	0	0	24	35	5	30	32
191	**L.H. KRUEGER & SON INC.** — Waukesha, Wis. Leah Krueger, lhkruegerandson.com	$1,479,321	273	78	0	1	0	0	0	5	0	1	38	25
192	**SAVE ENERGY CO.** — Petaluma, Calif. John Gorman, saveenergyco.com	$1,476,923	275	0	0	100	0	0	0	0	0	4	38	40
193	**SOLARSHIELD REMODELERS INC.** — Altoona, Pa. Daniel E. Green, solarshieldinc.com	$1,412,183	163	5	45	35	2	1	5	42	0	12	35	15
194	**INNOVATIVE HOME CONCEPTS INC.** — Crystal Lake, Ill. Rhett Wilborn, InnovativeHomeConcepts.com	$1,375,000	251	15	0	25	5	5	0	10	15		14	11
195	**SLAVIN CONSTRUCTION** — Elmira, N.Y. Joe Slavin, slavinconstruction.com	$1,294,406	1269	33	5	10	5	5	0	5	0	7	8	13
196	**ENGSTROM SIDING & WINDOW CO.** — Siren, Wis. Judy Engstrom, engstromsidingandwindow.com	$1,275,449	399	29	2.5	23	1.5	0	0	22	23			
197	**WINDOW WORLD OF HARFORD** — Bel Air, Md. John Goldbeck, windowworldmaryland.com	$1,225,329	386	0	0	82	11	0	0	7	0	13	19	25
198	**SEAMLESS EXTERIOR** — Cedar Falls, Iowa Jim Jones, seamlessexterior.com	$1,216,526	931	4	0	5	0	0	0	50	31	4	30	55
199	**ABBA ROOFING & WINDOWS** — St. Cloud, Minn. Joseph Schlichting , callabba.com	$1,155,000	174	45	15	0	0	0	0	25	15		8	5
200	**THE WINDOW DEPOT LLC** — Tampa, Fla. Giacomo DiBerardino, thewindowdepotllc.com	$1,126,000	280	0	0	70	0	0	0	20	0			10